



OUTSOURCED CFO SERVICES

BASIC

- 2 hours/month CFO phone support
- Monthly review/report of financial statements produced by your bookkeeper/comptroller to include:
 - Financial Variance Report
 - Monthly Cash Flow
 - Accounts Receivable
 - Accounts Payable



ANCILLARY SERVICES*

- Succession Planning
- Acquisition Planning and Financial Integration
- Obtaining Debt Financing (SBA loans, Bank loans, Line of Credit)
- Custodian Evaluation and Transfer
- Financial Modeling
- Partnership Buyout Support
- Employee Benefits Selection
- Financial Systems (reviewing, upgrading, switching)
- Projects with Firm's CPA, as needed

UPGRADE

- 4 hours/month CFO phone support
- Monthly review/report of financial statements produced by your bookkeeper/comptroller to include:
 - Financial Variance Report
 - Monthly Cash Flow
 - Accounts Receivable
 - Accounts Payable
- Financial Procedures – Best Practices reviewed and implemented
- 1 year quarterly and 2 year annual Financial Forecast/Budget development
- Actual vs Forecasted financial performance reporting
- 1 year quarterly and 2 year annual Cash Flow forecast development

PREMIUM

- 4 hours/month CFO phone support
- Monthly review/report of financial statements produced by your bookkeeper/comptroller to include:
 - Financial Variance Report
 - Monthly Cash Flow
 - Accounts Receivable
 - Accounts Payable
- Financial Procedures – Best Practices reviewed and implemented
- 1 year quarterly and 2 year annual Financial Forecast/Budget development
- Actual vs Forecasted financial performance reporting
- 1 year quarterly and 2 year annual Cash Flow forecast development
- 12 month rolling Financial Forecast
- 12 month rolling Cash Flow Forecast
- Key Performance Indicator (KPI) and metric development and implementation
- Cash Flow management coaching
- Accounting/Finance Staff evaluation
- Develop Structured Growth and Business plan

*Billed hourly or as a fixed-fee project